

**METHOD AND SYSTEM FOR PROCESSING AND MANAGING REFERRAL  
DATA**

**ABSTRACT OF THE INVENTION**

A method and system for processing and managing referral data are disclosed. The system comprises a business rules engine for applying at least one business rule to referral data associated with a business entity. Further, the system has a data store for storing the referral data. Moreover, the system includes a reporting and pattern analyzer for analyzing the referral data and for generating reports about the referral data. Furthermore, the system includes a notification and alert system for generating an alert to the business entity, wherein the alert is based on a plurality of criteria associated with the referral data.